

## **Regional Finance Chairperson shall:**

1. Develop and distribute a Corporate Solicitation Packet by June 1<sup>st</sup>.
2. Be responsible for corporate participation in the Fall Regional Conference Career Fair.
3. Assist with securing corporate representatives as conference workshop speakers.
4. Prepare and distribute the Regional Resume Book.
5. Coordinate all contact with corporate contacts and all outside solicitation.
6. Assist chapters with corporate solicitation.
7. Create a formal vehicle to support the development of members in their pursuit to become entrepreneurs.
8. Serve as a support mechanism for businesses owned by NSBE members.
9. Promote the utilization of African-American Owned Businesses, (AAOB), by members and also the National organization for all budgetary expenditures.
10. Create/Maintain a listing of AAOBs to be utilized for all regional expenditures.
11. Coordinate the NSBE Marketplace held at regional conferences.
12. Identify NSBE business owners and maintain a listing on the regional website.
13. Submit articles concerning entrepreneurs and AAOB spotlight for regional publications.
14. Serve as a resource for identifying workshop speakers for Business and Entrepreneurial related workshop tracks.
15. Help match potential NSBE business owners with others who share the same interest.
16. Serve as liaison between current business owners and potential business owners in NSBE.
17. Coordinate and implement any and all regional fundraising activities.
18. Identify any new regional funding sources.
19. Serve on the National Finance Committee.

20. Serve on the National Business Diversity Committee.